

NEWSWATCH

AT&T Unit, Korean Consortium Pact on System 3600

AT&T Global Information Solutions, a unit of AT&T Corp., reached an agreement to transfer computer equipment, technology and service products to a South Korean consortium that may be worth \$1 billion over the next five years.

AT&T Global Information said, the five-year deal could be worth \$50 million in its first year.

The South Korean consortium includes **Samsung Electronics Co., Hyundai Electronics Industries Co., and the Research Institute of Advanced Computer Technology** at Seoul National University, representing the Ministry of Trade, Industry and Energy.

AT&T will transfer technology, manufacturing and marketing information relating to its System 3600 massively parallel processing systems, known as MPP systems. The Korean Consortium will manufacture the systems locally after one year under a royalty agreement with AT&T. The agreement also covers support of key third party vendors.

The System 3600 is a computer capable of sifting through large databases by splitting the work among hundreds of microprocessors, all working on a parallel basis.

Under the deal, AT&T will also license products and services related to the system. These include software allowing thousands of information requests to be handled by a company

and messaging system that includes electronic mail, data exchange, voice messages and other services.

The consortium has exclusive rights to the Korean market and will export products to potential 31 countries, including Russia, China, Taiwan, Hong Kong, Singapore, Malaysia and Thailand. ★

IBM Announces New HD

Hard-Disk drive is showing more longevity than seemed possible in the 1980s. IBM, which set a record in 1989 by cramming 1 billion bits of data onto one square inch of disk surface, announced that it had boosted its world record to 3 billion bits—or 3 gigabits. That's nearly five times the density of the most advanced commercial disk drive: IBM's Travelstar LP 2.5 inch drive for subnote-book computers. IBM Engineers improved the cobalt-alloy recording surface by laying it down in a way that produces fine magnetic grains that still behave independently. They also shrank the heads that read and write to handle smaller bits. The head that reads works on the principle that electrical resistance fluctuates in varying magnetic fields. IBM is the only company mass-producing these so-called magnetoresistive heads. ★

Manjur Mahmud Joins ACT

Mr. Mohammad Manjur Mahmud has joined **Applied Computer Technologies Ltd. (ACT)**, the Novell Distributor/support center, as consultant and chief software development officer of the database software technology division. His responsibilities in this company will

be to design and implement software solution incorporating Unix, LAN/WAN, Client-server with database application programs.

Mr. Manjur was earlier Oracle Manager, Oracle Technical Support, development team analyst, in IBCS-Primax Software (Bangladesh) Ltd. Before joining the Oracle distributor about three years ago he worked in the software development area in Computer Solution Ltd. (CSL), the IBM business partner. ★

Software Contract Between The Engineers & Computers and Avanti Group

The Engineers & Computers (E&C) has signed a contract with AVANTI Group to completely computerize AVANTI Group and its sister concerns Electro Mechano (Pvt.) Ltd., Systems and Services Ltd. (SSL) and Luna Technical Enterprises Ltd. in April '95. The Engineers & Computers will develop a Multi-User Integrated Accounting Monitoring, Purchase System, Inventory Management System, Budget Monitoring System, Project Scheduling System, Personnel Monitoring System, Personnel Management Information System, / Payroll System for the whole Group. All the works will be done phase wise. The duration of the contract is one year. The Engineers & Computers will also provide management consultancy services to AVANTI GROUP. Mr. Afzal Hussain Chowdhury, Chairman AVANTI GROUP and Mr. Sohel Sharif, President of The Engineers & Computers signed the contract on behalf of their own organizations. ★

Desktop Appointed As Novell Distributor

Desktop Computer Connection Ltd. has been appointed by **Onward Novell Software (India) Pvt. Ltd.** as the Authorized Distributor in Bangladesh for the entire range of Novell Products. Onward Novell India is controlling the Novell South Asia region operations.

It may be mentioned that Desktop Computer Connection Ltd. is the Authorized Dealer for Compaq PC, which is world's largest selling PC. Desktop is also Authorized Distributor of APC and Best Power UPS of USA. Since Compaq Server is dominating in the world PC market specially under connectivity environment like SCO Unix, Windows NT and specially under Novell Netware, the Novell distributorship of DESKTOP will definitely bring an excellent alliance between these two leaders of IT industry. This will have a quite positive

impact on the growing network market of Bangladesh, specially in the corporate segment.

In this context **Mr. Borhan Uddin**,



Mr. Borhan Uddin (L) with Mr. Satejyn H. Parikh, Associate Vice President of Onward Novell India.

Managing Director of DESKTOP expressed his deep satisfaction to **Computer Jagat** by saying, "Being Compaq Dealer in Bangladesh, DESKTOP has been always focusing on the Corporate Market, which is essentially the Networking Market and Novell distributorship is an achievement in this process. Before Novell distributorship, DESKTOP already secured many networking contracts from various reputed organizations and now, after the Novell distributorship, DESKTOP will be able to provide more professionally and strong support to the clients in terms of logistics and trained human resources under direct assistance of Novell". Mr. Borhan has also said, "DESKTOP is going to setup a Novell Authorized Education Center, which will help to educate and create more LAN users and provide in-depth training for the customers, which is a critical factor for the real growth of Networking market in Bangladesh." ★